



LIMITED LIABILITY COMPANY RN-BITUM
(RN-Bitum, LLC)

Address: Malaya Kaluzhskaya street, house 19, Moscow, 119071
Telephone: +7 (495) 411 04 84 ext. 48432
E-mail: rn-bitum@rosneft.ru

from 15.12.2021 № Hex-015 - 2912
on _____ from _____

To: Bidders

Dear Sirs,

Thank you for participation in our tender lot № 72-2786 dtd 25.11.2021 for export delivery of bitumen products from 1st of January 2022 – 31st of December 2022.

Without prejudice to your previous bids which in any case should be valid till the tender expiration date, we give you a chance to improve your bid as well as to correct the conditions as per our initial invitation.

Herewith we would like to propose your esteemed company to take part **in third round** of the tender for export delivery of bitumen products in 2022 at Seller's option (lot № 72-2786 dtd 25.11.2021) in accordance with terms and conditions of our initial invitation.

Your corrected and improved bid, if any, should be sent strictly through JSC TEK-Torg platform in relevant Rosneft's module (<http://tender.tektorg.ru>) in section under the heading «Tender sales of petroleum products» pursuant to the rules and conditions of JSC TEK-Torg electronic platform not later than 12 p.m. of Moscow time on **December 17, 2021**. All bids should be valid till 17:00 o'clock Moscow time 30st of December, 2021.

Please be advised that should your final bids be accepted the contract to be executed pursuant to the tender shall be subject to all corporate approvals.

Please note that this message is a letter of intention and not an official offer for product delivery and the Seller reserves the right to additionally negotiate price and terms of delivery as well as not to award cargo at all to participants or award cargo/part cargo prior to the deadline indicated above, and/or cancel this letter of intention.

Looking forward to a long and effective cooperation with you.

Regards,

Alexey Kornilaev
General Director