

To all tender participants

Re: invitation letter # 06-56146 dd 09.10.2020
Lot # 6/5-2021-11
Export heavy petroleum fuel/ VGO/ Vacuum gasoil
Delivery in 2021

Dear Sirs,

Thank you for participation in our VGO tender as per invitation #06-56146 dated 09.10.2020.

We herewith invite you to submit your additional formal offer(s) (hereinafter – the Bid), for the purpose of improvement of commercial conditions of product sale, or to submit a new Bid, in case no Bid was submitted by your previously, on the terms as stated in initial invitation letter. For avoidance of any doubt, your additional Bids shall be without prejudice to validity of and shall not supersede your previously submitted Bid(s).

Your corrected and/or improved bid, if any, should be sent **through CJSC TEK – Torg electronic platform in relevant Rosneft’s module (<https://tender.tektorg.ru>) in section under the heading “Tender sales of RAW HYDROCARBONS” pursuant to the rules and conditions of the electronic platform latest 15:00 o’clock Moscow time 11th of November, 2020.**

Please be kindly noted that following terms have been added:

Test	Unit	Method	Guarantee
Asphaltenes	ppm	Total 642	not standardized

Please be kindly noted that your acceptance of the additional terms of this invitation, Attachment №3 hereto and form of the Rosneft bilateral sales and purchase agreement is an essential condition for consideration of your Bid.

Please be advised that should your final bids be acceptable the contract to be executed pursuant to the tender shall be subject to all corporate approvals.

Please note that this message is a letter of intention and not an official offer for product delivery and Seller reserves the right to additionally negotiate price and terms of delivery as well as not to award cargo at all to participants or award cargo/part cargo prior deadline indicated above, and/or cancel this letter of intention.

Kind regards,
Denis Nyrkov
Director
Crude Oil and Product Trading Department

A handwritten signature in blue ink, appearing to be 'DN', located to the right of the typed name.