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№ 06-61878 06.11.2020

To all tender participants

Re: invitation letter # 06-56138 dd 09.10.2020 Lot # 6/5-2021-3 Fuel oil / RME 180 / RMG 380 Tuapse refinery, FOB Tuapse Delivery in January – December 31, 2021

Dear Sirs,

Thank you for participation in our Fuel Oil tender as per invitation #06-56138 dated 09.10.2020.

We herewith invite you to submit your additional formal offer(s) (hereinafter – the Bid), for the purpose of improvement of commercial conditions of product sale, or to submit a new Bid, in case no Bid was submitted by your previously, on the terms as stated in initial invitation letter. For avoidance of any doubt, your additional Bids shall be without prejudice to validity of and shall not supersede your previously submitted Bid(s).

Your new and/or improved Bid, if any, should be sent through CJSC TEK – Torg electronic platform in relevant Rosneft's module (<a href="https://tender.tektorg.ru">https://tender.tektorg.ru</a>) in section under the heading "Tender sales of RAW HYDROCARBONS" pursuant to the rules and conditions of the electronic platform latest 15:00 o'clock Moscow time 13th of November, 2020.

Please be kindly noted that your acceptance of the terms of initial invitation (as specified at the top of this letter), Attachment №3 hereto and Rosneft Standard is an essential condition for consideration of your Bid.

This letter constitutes an invitation to make offers, is not an offer or an offer to take part in the auction or tender, under no circumstances should it be considered a legally binding document for Rosneft, and does not impose on Rosneft any obligations, including the acceptance of any of the received Bids.

Attachment: №3.

Kind regards,
Denis Nyrkov
Director
Crude Oil and Product Trading Department