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№ 06-61881  
06.11.2020

To all tender participants

*Re: invitation letter # 06-56141 dd 09.10.2020  
Lot # 6/5-2021-6  
Fuel oil / RME 180 / RMG 380  
Syzran, Saratov refineries, FOB Black Sea  
Delivery in January – December 31, 2021*

Dear Sirs,

Thank you for participation in our Fuel Oil tender as per invitation #06-56141 dated 09.10.2020.

We herewith invite you to submit your additional formal offer(s) (hereinafter – the Bid), for the purpose of improvement of commercial conditions of product sale, or to submit a new Bid, in case no Bid was submitted by your previously, on the terms as stated in initial invitation letter. For avoidance of any doubt, your additional Bids shall be without prejudice to validity of and shall not supersede your previously submitted Bid(s).

Your new and/or improved Bid, if any, should be sent **through CJSC TEK – Torg electronic platform in relevant Rosneft’s module (<https://tender.tektorg.ru>) in section under the heading “Tender sales of RAW HYDROCARBONS” pursuant to the rules and conditions of the electronic platform latest 15:00 o’clock Moscow time 13th of November, 2020.**

**Please be kindly noted that your acceptance of the terms of initial invitation (as specified at the top of this letter), Attachment №3 hereto and Rosneft Standard is an essential condition for consideration of your Bid.**

This letter constitutes an invitation to make offers, is not an offer or an offer to take part in the auction or tender, under no circumstances should it be considered a legally binding document for Rosneft, and does not impose on Rosneft any obligations, including the acceptance of any of the received Bids.

Attachment: №3.

Kind regards,  
Denis Nyrkov  
Director  
Crude Oil and Product Trading Department

A handwritten signature in blue ink, appearing to be "DN", is written over the signature line of the letter.