

To all tender participants

Dear Sirs,

We hereby invite you to submit your formal bids to purchase oil products on the following terms:

Lot #	2022-8
Product	Gasoline 92-2
Producer	Angarsk refinery. Other Producers are in Seller's option subject to meeting the below quality guarantees.
Quantity	up to 210 000 mt in Seller's option
Delivery terms	FOB Baltic / White / Barents / Black / Azov Sea in Seller's option, FOB port Far East (the Sea of Japan / Okhotsk Sea) in Seller's option, CPT RW station (border of the Russian Federation or any Russian port) in Seller's option. We are currently developing our shipping activity therefore please also provide your bids on CIF/CFR basis or propose alternative FOB + freight formula (flat rate * world scale average month of nomination)
Delivery period	January 01, 2022 – December 31, 2022 (both dates inclusive), carryover deliveries of FOB volumes are available until January, 2023.
Quality	As per the guaranteed quality specification below. Typical specification for this product is enclosed strictly for information purposes and shall not carry an obligation of the Seller to meet its parameters.

Bidding deadline	The signed bid shall be submitted strictly through CJSC TEK – Torg electronic platform in the relevant Rosneft’s module (https://tender.tektorg.ru) under the heading “Tender sales of RAW HYDROCARBONS” pursuant to rules and regulations of the electronic platform no later than 15:00 Moscow time on the 8th of October, 2021.
Bid validity	Your bid should be valid through the 30th of November 2021 at 22:00 Moscow time. Should validity not be indicated in your bid, Rosneft shall deem your bid irrevocable and valid through the general validity deadline indicated above.
Restrictions	Rosneft shall not consider and will reject any bids which contain the following: <ul style="list-style-type: none"> - pricing period options, - non-relevant quotations, - any additional quality guarantees outside the standard guaranteed specification, - escalation/ de-escalation in Buyer’s option, - escalation/ de-escalation based on any additional parameters except indicated in respective column, - laydays and cargo sizes in Buyer’s option, - quantity in Buyer’s option, - delivery terms in Buyer’s option, - non-standard payment terms, as well as any non-standard currency/alternative currency clauses, - cancel/re-sell clause, - provision of Financial statements clause, - alternative Anti-corruption, Confidentiality, Sanctions, Limitation of Liability, Destination clauses
General terms and conditions	The following Rosneft standard terms and conditions are attached to this invitation letter and shall be incorporated into a written form of bilateral Contract, which is binding for execution in case the bid is acknowledged by Rosneft as winning: <ul style="list-style-type: none"> a) Laytime, Specific conditions 1-4, Nomination, Payment terms, Currency/Alternative currency - as per Attachment №1; b) Anti-corruption, Confidentiality, Sanctions, Liability - as per Attachment № 2; c) Destination - as per Attachment № 3 (all a), b) and c) – “the Rosneft Standard”). By submitting the bid, you fully accept all provisions of the

	<p>Rosneft Standard and express your intention to be deemed a person entering into transaction with Rosneft on terms of your bid and the Rosneft Standard, conditional upon acceptance of your bid by Rosneft. In case of acceptance of your bid by Rosneft via relevant written notification, your company shall be fully liable to Rosneft for performance of transaction on the terms of the Rosneft Standard and the executed bilateral sales and purchase agreement.</p>
Pricing:	<p>The average quotations for Eurobob as published in Platt's European Marketscan under the heading «Barges FOB Rotterdam» for FOB Baltic / White / Barents / Black Sea deliveries, for CPT Western Russian railway stations;</p> <p>and/or</p> <p>The average quotations per barrel for Gasoline 92 as published in Platt's European Marketscan under the headings « Singapore» for FOB port Far East deliveries, for CPT Eastern Russian railway station;</p> <p>Conversion of barrels into metric tons shall be done in conformity with conversion factor corresponding to the actual density of the Goods at 15 degrees C (as per quality certificate attached to the Bill of Lading issued at load port);</p>
Pricing period:	<p>Month of actual delivery. Average of all quotations published during month of BL date (for FOB terms) and month of dispatch from refineries (for CPT terms)</p>
Escalation/ De-escalation:	<p>Kindly note that we will not review or consider any escalation/ de-escalation.</p>
Jurisdiction:	<p>In accordance with the laws of the Russian Federation.</p>
Cargo sizes:	<p><u>For FOB terms</u></p> <p>- 5 000 mt +/-10% in Seller's operational tolerance. or - 10 000 mt +/-10% in Seller's operational tolerance.</p> <p>Other cargo size is subject to mutual agreement.</p> <p>Rosneft shall have the right but not an obligation to award the bids for cargo sizes other than stipulated above.</p>

Rosneft Oil Company reserves the right to send you an additional invitation with request to improve and/or clarify your bid. However, Rosneft does not intend to introduce such additional invitation more than once.

Cargo size shall always be in Seller's option.

You are requested to present your bids in strict compliance with the above terms and conditions. Nevertheless, with consideration to the above, you are free to submit your bid(s) on any additional terms and conditions/delivery basis which are not specified in this letter for our consideration. Rosneft shall have the right but not an obligation to accept the bids on additional terms and conditions.

Guaranteed quality specification:

Test	Unit	Method	Guarantee
Research Octane Number (RON), min		GOST 8226 - 2015	92,0
Motor Octane Number (MON), min		GOST 511-2015	83,0
Distillation			
Recovered at 100	Degrees C	GOST 2177-99	40,0-70,0
FBP, max	Degrees C	GOST 2177-99	215,0
Density at 15 Dgr C	kg/m (3)	ASTM D 4052- 18	725,0- 780,0
Sulfur content, max	Mg/kg	GOST R 51947- 2002	500,0
Induction Period, min	min	GOST 4039-88	360,0
Vapor pressure	kPa	GOST 1756-2000	35,0-80,0 in summer, 35,0-100,0 in autumn, winter, spring
Benzene, max	%	GOST 32507- 2013 (B)	5,0
Manganese, max	Mg/dm(3)	GOST R 51925- 2011	absence
Iron (Fe), max	Mg/dm(3)	GOST 32514- 2013	absence
MMA content, max	%	GOST 32515- 2013	1,3
Washed Gum, max	Mg/dm(3)	GOST 1567-97	50,0
Copper strip Corrosion		GOST 6321-92	Class 1

Content of LEAD, max	Mg/dm(3)	GOST EN 237	absence
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- ! No other quality guarantees or assurances apart from the above are guaranteed by the Seller.
- ! Historical quality specifications are enclosed for information purposes only and are not guaranteed from our side.
- ! By presenting your bid (s) you confirm and agree that the subject Gasoline 92-2 is of fully merchantable quality, that you fully understand and accept its quality and therefore waive the right to present any claims on non-merchantability of the delivered products unless the specification deviates from that described above.

Mandatory conditions for consideration of the bids/bid requirements are as follows:

- ✓ Completed Rosneft Oil Company counterparty clearing procedure.
- ✓ A signed bid sent to Rosneft Oil Company strictly through CJSC TEK – Torg electronic platform in relevant Rosneft’s module (<https://tender.tektorg.ru>) in section under the heading “Tender sales of RAW HYDROCARBONS” pursuant to the rules and conditions of the electronic platform;
- ✓ A signed bid shall include the following information:
 - Product name and producer
 - Quantity of products
 - Delivery basis and delivery period
 - Pricing quotations for each relevant delivery basis
 - Your express confirmation of the terms of this invitation letter and the Rosneft Standard in the following format: **“Hereby we expressly confirm and accept the terms of the Rosneft invitation letter and the Rosneft Standard and acknowledge that this Bid is submitted on terms of the Rosneft invitation letter and the Rosneft Standard.”**
- ✓ Your bids shall be submitted in a table format as follows:

Refinery	Product	Quality (if applicable)	Delivery period	Quantity, tons (from 0 up to X mt)	Delivery terms (dispatch point/destination), as per terms indicated in the invitation.	Price/premium/disc count against price formula, in USD per ton at delivery terms	Price formula + pricing period

- ! Bids forwarded by other means and/or to other addresses (as well as those forwarded after the Bidding deadline indicated in this letter) shall not be considered.**
- ! Compliance with the Bidding deadline is a mandatory prerequisite for consideration of your bid by Rosneft.**
- ! The correct format and substance of your bid helps us expedite our consideration of your bid.**
- ! Your acceptance of the terms of this invitation, Attachments № 1, 2, 3 hereto and form of the Rosneft bilateral sales and purchase agreement is an essential condition for consideration of your Bid**
- ! If, upon acceptance of your offer by Rosneft, you refuse to close a transaction by signing the bilateral sale and purchase agreement on terms of the accepted offer and the Rosneft Standard, Rosneft, at its sole discretion, will be entitled to re-sell the agreed quantity of the products to a third party and to claim all possible and actually incurred damages from you, including but not limited to difference between the price offered by you and the price of re-sale.**
- ! Rosneft Oil Company reserves the right to reject any bids with validity, which deviates from the requirement stipulated in this letter.**
- ! Rosneft Oil Company reserves the right to decline all bids received.**
- ! The Seller shall be Rosneft Oil Company.**

If you have encountered theft, fraud or corruption in Rosneft, please reach out to us via the Security Hotline. We ensure confidentiality of all calls and messages.

Contact phone number: 8 (800) 500-25-45 – (free call around-the-clock)

E-mail: sec_hotline@rosneft.ru

Mailing address: 119180, Moscow, 3/9 B. Polyanka, POB 13
(marked "Security hotline")

This letter constitutes an invitation to make offers, is not an offer or an offer to take part in the auction or tender, under no circumstances should it be considered a legally binding document for Rosneft, and does not impose any obligations on Rosneft, including the acceptance of any of the received offers.

We are looking forward to our long-term and mutually beneficial cooperation.

Kind regards,

Denis Nyrkov
Director
Crude Oil and Product Trading Department

A handwritten signature in black ink, consisting of several overlapping loops and a long vertical stroke extending downwards.



РОСНЕФТЬ



Акционерное общество "Ангарская нефтехимическая компания"
Юридический адрес:
665800, Иркутская область, город Ангарск, населенный пункт Первый промышленный массив, квартал 63, дом 2
Место производства: Иркутская область, город Ангарск
e-mail: delo@anhk.rosneft.ru, т/ф. 8(3955) 578-404; 577-002

Испытательный центр-Управление контроля качества
665830, Иркутская область, г. Ангарск, территория АО «АНХК»
Акционерное общество "Ангарская нефтехимическая компания"
e-mail: of61@anhk.rosneft.ru т/ф.8(3955) 575-423

ПАСПОРТ №281

Автомобильный бензин экологического класса К2 марки АН-92-К2 по ГОСТ 32513-2013
Экспорт

Обозначение документов, устанавливающих требования к продукции:
ГОСТ 32513-2013 "Топлива моторные. Бензин неэтилированный. Технические условия"
Код ОКПД2 19.20.21.122
Номер партии: 281
Дата изготовления: 23.09.2021
Размер партии (масса): 363,160 т
Место отбора пробы (по ГОСТ 2517): Резервуар № 63
Дата отбора проб: 23.09.2021
Дата проведения испытаний: 23.09.2021-24.09.2021
Паспорт выдан на основании: результатов испытаний от 24.09.2021 № 4629-250101/ПК,
результатов испытаний от 05.09.2021 № 4389-250106/ПК

№	Наименование показателя	Метод испытания	Норма по ГОСТ 32513-2013	Фактическое значение
1	Октановое число:			
	- по исследовательскому методу	ГОСТ 8226-2015	не менее 92,0	93.5
	- по моторному методу	ГОСТ 511-2015	не менее 83,0	83.0
2	Концентрация свинца, мг/дм ³	ГОСТ EN 237-2013 (основной метод)	отсутствие	отсутствие
3	Содержание промытых смол, мг/дм ³ (мг/100 см ³)	ГОСТ 1567-97	не более 50 (5)	9 (1)
4	Индукционный период, мин	ГОСТ 4039-88 (метод А)	не менее 360	360
5	Массовая доля серы, мг/кг	ГОСТ 32139-2019	не более 500	300
6	Объемная доля бензола, %	ГОСТ 32507-2013 (метод Б)	не более 5	0.98
7	Коррозия медной пластинки (3 ч при 50 °С)	ГОСТ 6321-92 (раздел 4)	класс 1	класс 1
8	Внешний вид	ГОСТ 32513-2013 п.8.2	Чистый, прозрачный	Чистый. Прозрачный
9	Плотность при 15 °С, кг/м ³	ASTM D 4052-18a	725,0-780,0	754.4
10	Концентрация марганца, мг/дм ³	ГОСТ 33158-2014	отсутствие	отсутствие
11	Концентрация железа, мг/дм ³	ГОСТ 32514-2013 (способ В)	отсутствие	отсутствие
12	Объемная доля монометиланглина, %	ГОСТ 32515-2013	не более 1,3	отсутствие
13	Давление насыщенных паров (ДНП), кПа	ГОСТ 1756-2000	в летний период 35-80/ в зимний и межсезонный период 35-100	57.1
14	Фракционный состав:	ГОСТ 2177-99 (метод А, приложение А)		
	объемная доля испарившегося бензина, %, при температуре:			
	70°С (И70) (для групп испаряемости: А, В/ С и С1, D и D1, E и E1, F и F1)		15-48/15-50	27.0
	100°С (И100)		40-70	46.5
	150°С (И150)		не менее 75	85.0
	конец кипения, °С		не выше 215,0	196.0
	объемная доля остатка в колбе, %		не более 2,0	1.0
15	Максимальный индекс паровой пробки (ИПП) для групп испаряемости С ₁ ; D ₁ ; E ₁ ; F ₁	по 8.3 ГОСТ 32513-2013		
			1350	760

Заключение:

Автомобильный бензин экологического класса К2 марки АН-92-К2 по ГОСТ 32513-2013 **соответствует требованиям:**
- ГОСТ 32513-2013 "Топлива моторные. Бензин неэтилированный. Технические условия". Бензин относится к группе испаряемости А, В, С, С1, D, D1, E, E1, F, F1.

Дополнительная информация:

Топливо предназначено для поставок на экспорт за пределы единой таможенной территории Таможенного союза.
Транспортирование и хранение бензинов - по ГОСТ 1510. Изготовитель АО "АНХК" гарантирует соответствие качества Автомобильного бензина экологического класса К2 марки АН-92-К2 требованиям ГОСТ 32513-2013 при соблюдении условий транспортирования и хранения по ГОСТ 1510 в течение 1 года со дня изготовления.
- паспорт безопасности № 05742746.19.59800. Срок действия до 06.12.2024
- код вида подакцизного товара 676;



РОСНЕФТЬ

Акционерное общество "Ангарская нефтехимическая компания"
Юридический адрес:
665800, Иркутская область, город Ангарск, населенный пункт Первый промышленный массив, квартал
63, дом 2
Место производства: Иркутская область, город Ангарск
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ПРИЛОЖЕНИЕ К ПАСПОРТУ №281 от 25.09.2021

Автомобильный бензин экологического класса К2 марки АП-92-К2 по ГОСТ 32513-2013
Экспорт

ГОСТ 32513-2013 "Топлива моторные. Бензин неэтилированный. Технические условия"

№	Обозначение законодательного акта, нормативного документа или свода правил	Сведения, необходимые для описания товара			
		Наименование показателя	Метод испытания	Фактическое значение	
1	Решение Совета Евразийской экономической комиссии от 16.07.2012 г. № 54 "Об утверждении единой Товарной номенклатуры внешнеэкономической деятельности Евразийского экономического союза и Единого таможенного тарифа Евразийского экономического союза" Решение Коллегии Евразийской экономической комиссии от 15.11.2016 №146 "О внесении изменений в Инструкцию о порядке заполнения декларации на товар".	Фракционный состав по ASTM D 86:	ASTM D 86-18		
		процент перегонки при температуре 210°C, %		96.5	
		Массовая доля компонентов, %:	ASTM D 5134-13		
		пентана		2.46	
		гексана		1.70	
	Наименование процесса переработки	атмосферная перегонка нефти, риформинг, каталитический крекинг.			