

To all tender participants

**Re: invitation letter # ИСХ-06-52617-21 dd 28.09.2021**

**Lot # 2022-18**

**Fuel oil / RME 180 / RMG 380**

**Achinsk refinery, FOB Japan, Black, Baltic Sea**

**Delivery in January – December 31, 2022**

Dear Sirs,

Thank you for participation in our Fuel Oil tender as per invitation #06-52617-21 dated 28.09.2021.

We herewith invite you to submit your additional formal offer(s) (hereinafter – the Bid), for the purpose of improvement of commercial conditions of product sale, or to submit a new Bid, in case no Bid was submitted by your previously, on the terms as stated in initial invitation letter. For avoidance of any doubt, your additional Bids shall be without prejudice to validity of and shall not supersede your previously submitted Bid(s).

Please be kindly noted that we are ready to consider in addition cargo size 30 000 mt +/-10% in Seller's operational tolerance for FOB Slavyanka deliveries.

Your new and/or improved Bid, if any, should be sent **through CJSC TEK – Torg electronic platform in the relevant Rosneft's module (<https://tender.tektorg.ru>) under the heading "Tender sales of RAW HYDROCARBONS" pursuant to the rules and conditions of the electronic platform latest 15:00 o'clock Moscow time 25th of October, 2021.**

**Please be kindly noted that your acceptance of the terms of initial invitation (as specified at the top of this letter) and Rosneft Standard is an essential condition for consideration of your Bid.**

This letter constitutes an invitation to make offers, is not an offer or an offer to take part in the auction or tender, under no circumstances should it be considered a legally binding document for Rosneft, and does not impose on Rosneft any obligations, including the acceptance of any of the received Bids.

Kind regards,  
Denis Nyrkov  
Director  
Crude Oil and Product Trading Department

